



Distributor Partner Advantage



**Are you a distributor seeking a true partner in growing your business?
Are you taking advantage of all that HAMCO has to offer you?**

***Being a distributor of HAMCO products and capabilities has its advantages!
HAMCO takes pride in being a true partner and support for our distributors.***

As a HAMCO distributor, you receive:

TRAINING

- Regional sales manager for hands-on field support
- Product and sales training for distributor employees

MARKETING

- Support incentives for growth and expansion initiatives
- Advertising allowance based on percentage of sales
- Trade show assistance and support of up to \$600
- Trade show display (must schedule in advance)
- Lead generation according to inquiries coming into HAMCO
- Promotional literature for imprinting at pennies on the dollar
- Promotional graphics to support your in-house promotional efforts

SERVICE

- UPS contract discount pricing for shipping
- Extensive ready-to-ship inventory coast-to-coast on daily basis
- Samples and short-run testing support
- Customer service and solutions support center
- Website access for downloading price list and promotional materials

WAYS TO GROW!

- **HAMCONNECTION** newsletter packed with ideas and information
- Distributor network exchange of ideas and best practices
- Sales incentives and package programs

HAMCO is THE WAY TO GROW ... your customer base ... your expertise ... your competitive advantage ... your support team ... your capacity ... your business!

Call to learn more and GROW with HAMCO!



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